

# **AGENDA**

#### **Environments of Goldbach's Online Video & CTV Video Network**

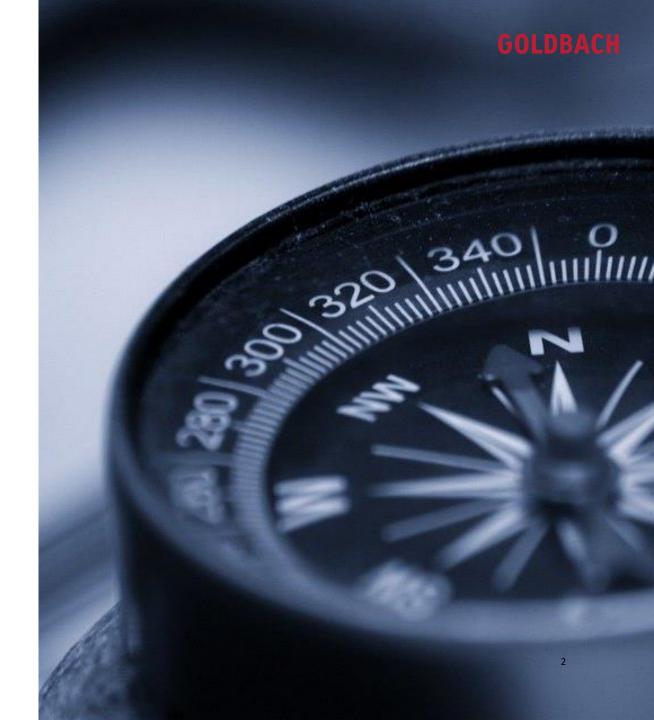
| 1. News                        | page 6  |
|--------------------------------|---------|
| 2. Sports & Games              | page 7  |
| 3. TV & Entertainment          | page 8  |
| 4. Travel & Weather            | page 9  |
| 5. Lifestyle & Cooking         | page 10 |
| 6. Woman Interest & Influencer | page 11 |
| 7. Computer & Technology       | page 12 |
| 8. CTV & TV on Demand          | page 13 |
| 9. Data-Targeting              | page 15 |

#### Partner Doodle & Dailymotion

| 10. | Exclusive Partner Doodle | <u>page 18</u> |
|-----|--------------------------|----------------|
| 11. | Partner Dailymotion      | page 23        |

#### **Prices & Technical specifications**

| 12. | Gross price list         | <u>page 30</u> |
|-----|--------------------------|----------------|
| 13. | Technical specifications | page 31        |
| 14. | Contact                  | page 32        |



# GOLDBACH ONLINE VIDEO: MOVING-IMAGE CAMPAIGNS TRANSPARENT & UNCOMPLICATED

# The triumphal procession of moving images continues!

Video content is occupying an ever-increasing space on all screens, in line with today's information and consumer behavior. Extend your classical TV and DOOH campaigns into the online world and profit from the high level of user attention!

The advantages of an online campaign at Goldbach:

- Multi-SSP and data driven targeting approach
- Multiscreen delivery
- Efficient addressing of target groups through positioning in high-quality environments



# ONLINE VIDEO: TOP REACH FOR INDIVIDUAL TARGET GROUPS

Up to **1.5** B.

ad requests/ month Targeting of every target group

over 100 platforms

Partners as

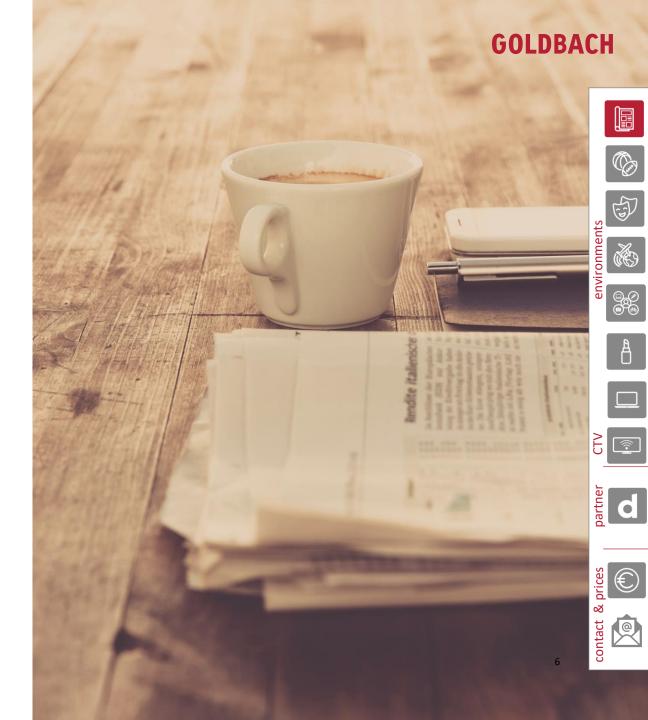
Doodle

& Dailymotion



# **NEWS**

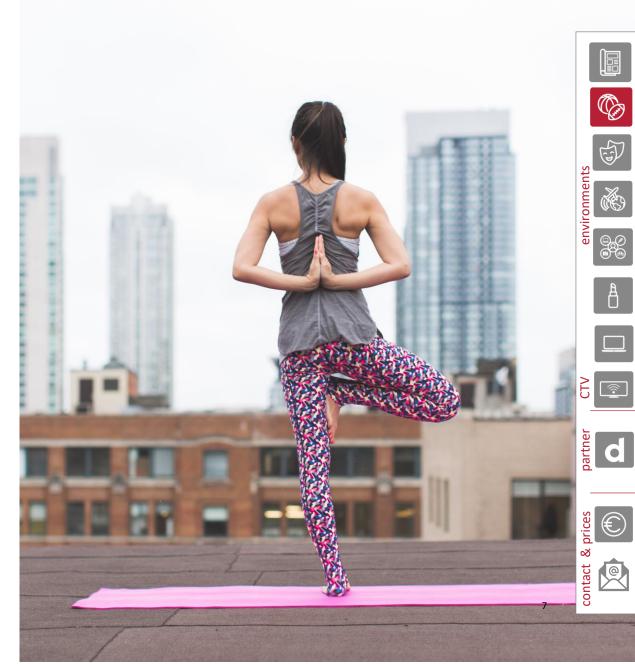
- 185 M. Ad Requests/month
- In-Stream & Out-Stream
- IO & programmatic bookable



# **SPORT & GAMES**

- 50 M. Ad Requests/month
- In-Stream & Out-Stream
- IO & programmatic bookable

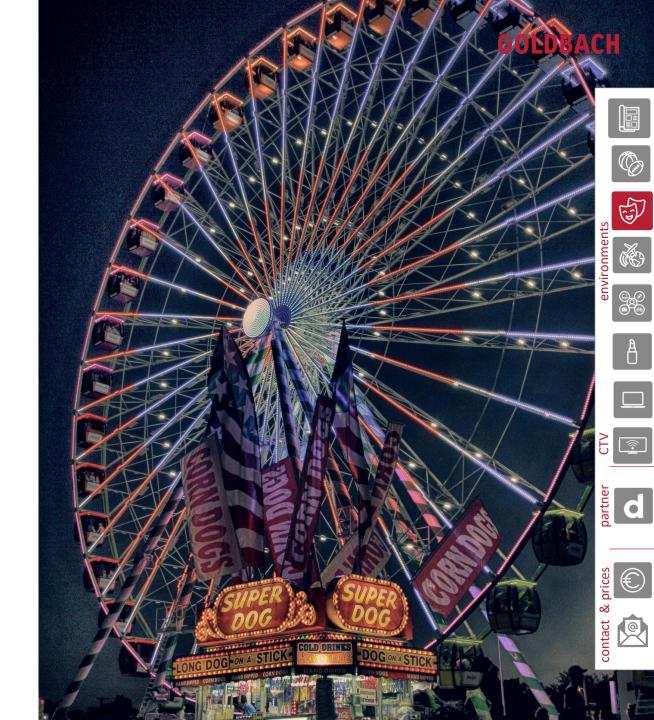
#### **GOLDBACH**



# TV & ENTERTAINMENT

- 141 M. Ad Requests/month
- In-Stream & Out-Stream
- IO & programmatic bookable

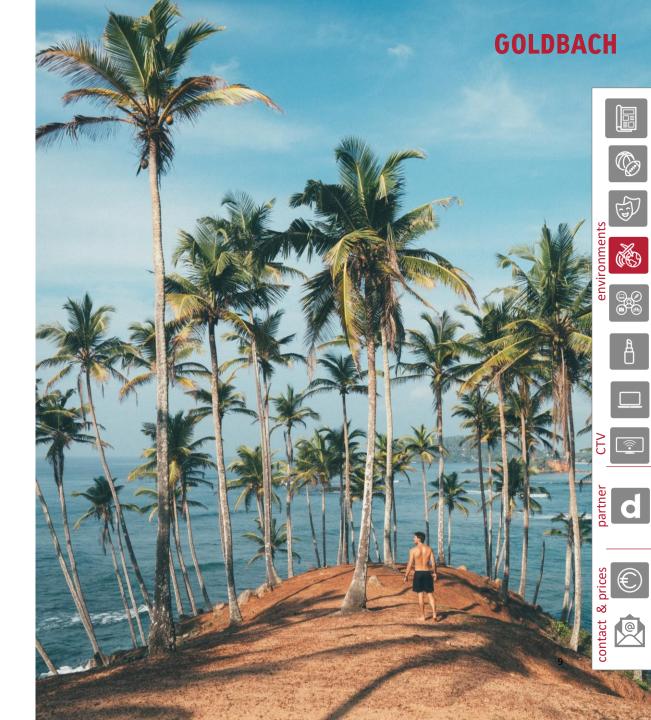
Note: site list on request



# **TRAVEL & WEATHER**

- 19 M. Ad Requests/month
- In-Stream & Out-Stream
- IO & programmatic bookable

Note: site list on request



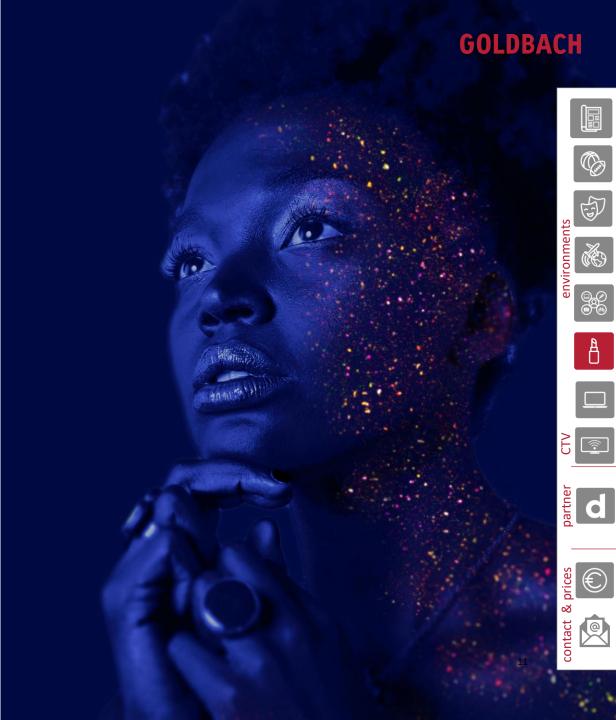
# **LIFESTYLE & COOKING**

- 29 M. Ad Requests/month
- In-Stream & Out-Stream
- IO & programmatic bookable



# **WOMAN INTEREST & INFLUENCER**

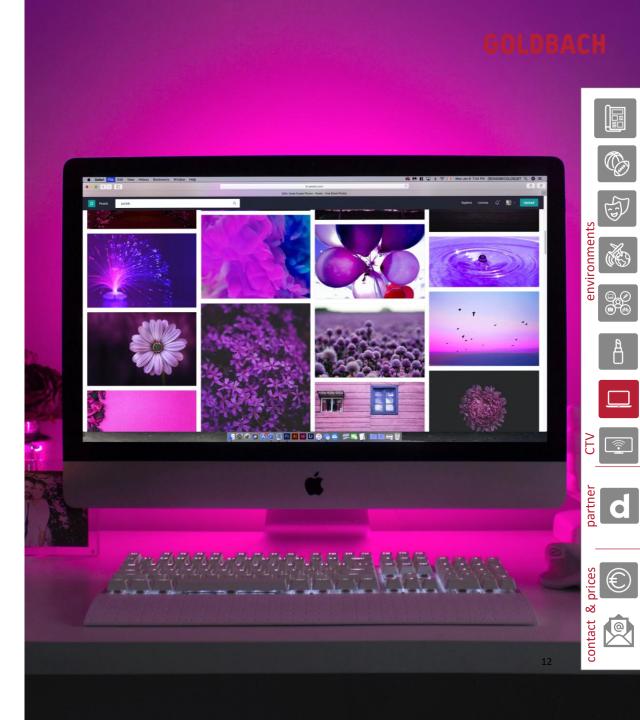
- 29 M. Ad Requests/month
- In-Stream & Out-Stream
- IO & programmatic bookable



# **COMPUTER & TECHNOLOGY**

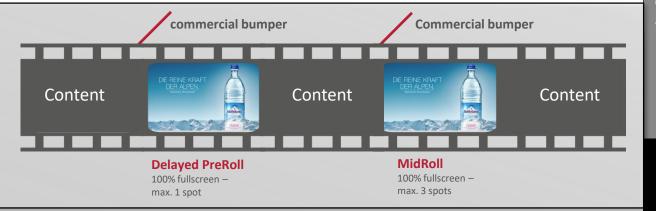
- 10 M. Ad Requests/month
- In-Stream & Out-Stream
- IO & programmatic bookable

Note: site list on request



#### **CTV ADS**

- All environments are 100% brand safe
- 100 % visibility (visibility of the video players)
- IO-booking or programmatic booking
- Autoplay-video incl. sound
- 100 % Big (TV-) screen share
- extensive targeting-options



#### **GOLDBACH**





























#### GOLDBACH CTV ADS – RUN OF NETWORK

Extend TV commercials and brand films digitally into an optimized multichannel communication from linear TV and track & optimize them optimally according to pre-defined KPIs.

> Target group specific editorial content (depending on channel/publisher)

Classic commercial up to 30 seconds

#### **GOLDBACH**

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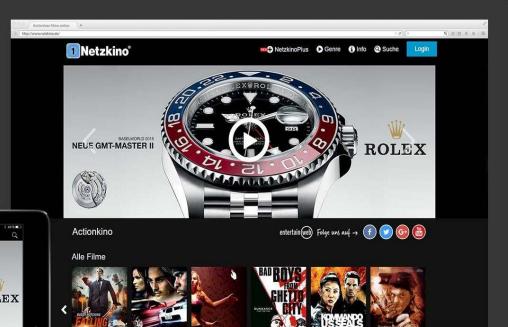
contact & prices

# **TV ON DEMAND**

- 20 M. Ad Requests/month
- At least 70% VTR
- In-Stream only
- IO & programmatic



Picture: Netzkino, 2020







# **ENVIRONMENTS & DATA CONTROLLED TARGETING**

Suitable environments for your target group

Context based target group-profiles

Less scatter loss

User-related data in realtime

## **DATA-TARGETING VIA NIELSEN**

# nielsen

- SpotX allows target group controlled delivery and optimization of Goldbach campaigns by using the DMP "Nielsen Marketing Cloud"
- As soon as the connection between publisher and DMP via SpotX is established, already assigned segments are immediately available and can be used in the targeting area of Goldbach campaign management.



Goldbach Germany GmbH source: SpotX, 2020

#### **GOLDBACH**

# **EXCLUSIVE PARTNER DOODLE**



## **DOODLE**

#### **EVERYTHING AT A GLANCE**



Founded in 2007 in Zurich, locations worldwide



20 million unique users per month (worldwide)
2.8 million unique users per month (Germany)



381 million page views (Year 2020, Germany)



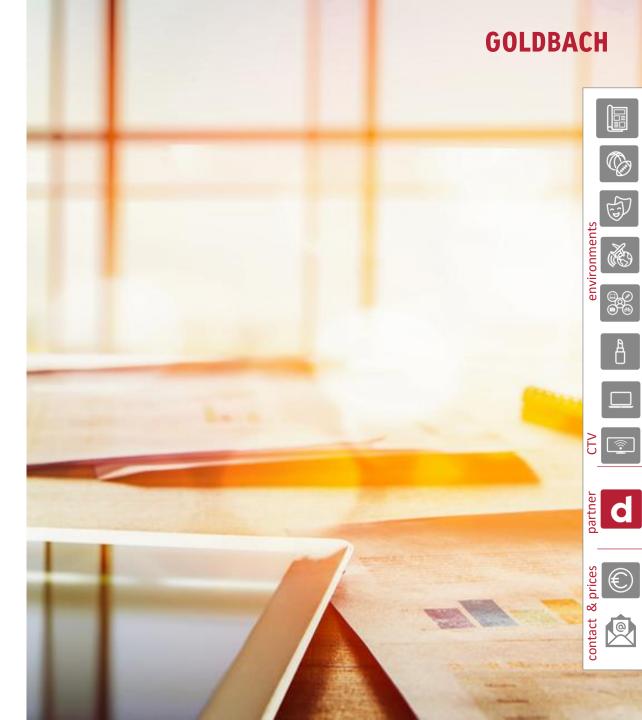
Programmatically bookable since 2012



Keyword-based targeting



Brand safety & advertising formats with high viewability



## **KEY FACTS**

## **SOCIO-DEMOGRAPHICS & TARGET GROUP**



50% female - 50% male



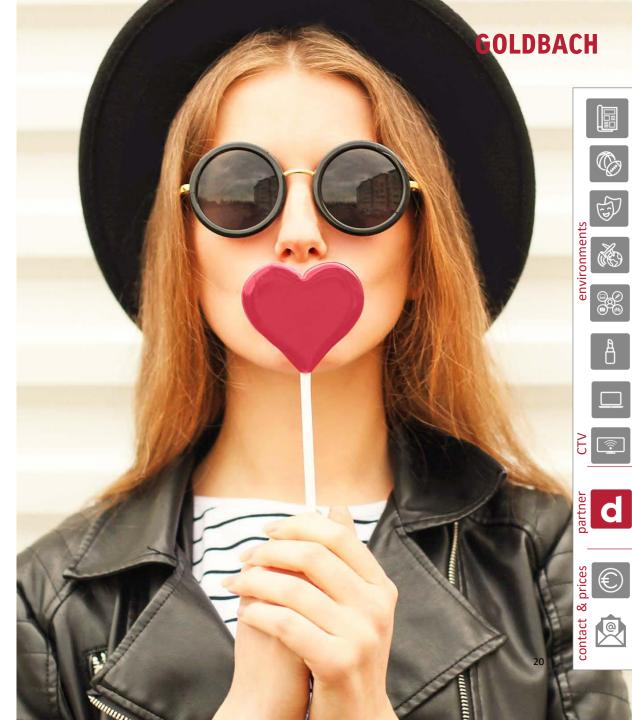
49% - 20-39 years

41% - 40-59 years



Target groups in private and business sector

Quelle: Doodle



## **TARGETING OPTIONS**

#### **KEYWORD-BASED TARGETING**





With **Doodle's keyword targeting** you can place your ads in affinitive subject environments in the categories of your choice. If a user creates a survey on Doodle or takes part in a survey, the topic of his survey is recorded in real time and assigned to the categories.

It can be booked for all devices (desktop, mobile and tablet).



## **SPECIAL AD FORMATS ON DOODLE**

#### **BRANDING ADS: IMAGE & VIDEO AD**

# **Eye-catching ads with good performance:**

- CTR 1,40%
- Viewability 93%









Goldbach Germany GmbH 22

# **DAILYMOTION**

# dailymotion advertising



# **DAILYMOTION: ONE OF THE WORLD'S BIGGEST VIDEO SHARING PLATFORMS**

#### **Keyfacts:**

- Founded in France in 2005
- Available at dailymotion.com & app
- Own video player
- Available in 35 different local versions with local home pages and local premium publisher content
- More than 2.500 global content partner
- Globally more than 280 M. unique viewers/month with 3 Bill. video views
- Variety of ad formats for an optimized user ad-experience
- Belongs to the top 5 video sharing platforms in Germany!

#### **GOLDBACH**

Taylor Swift - L

TAYLOR SWIFT - LOV

© 2019 Taylor Swift

TAYLOR SWIFT





























Vidéos à découvrir

#### **GOLDBACH**

# RELEVANT AND HIGH-QUALITY CONTENT FOR EVERY TARGET GROUP

- Well-known media brands like VOGUE,
   VANITY FAIR, MTV, Eurosport and Deutsche
   Welle are part of Dailymotion's portfolio.
- The popular media brands in Germany ensure further reach and exiting contacts!

































# **INSIGHTS ON THE TARGET GROUP**ADULTS 18-54 YEARS

- Dailymotion for men and women attractive:
- 51% women
- 49% men
- Key target group: 18-54 years
- 45% 18-34 years
- 33% 35-54 years
- Interests of target group:
- Cooking
- Movies
- Sports
- TV
- Music
- Gaming





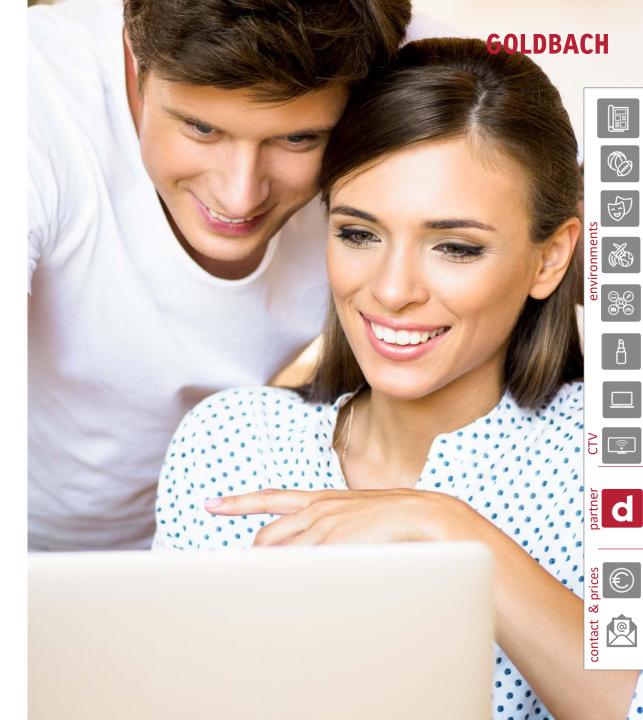




Source: Google Analytics, January 2020



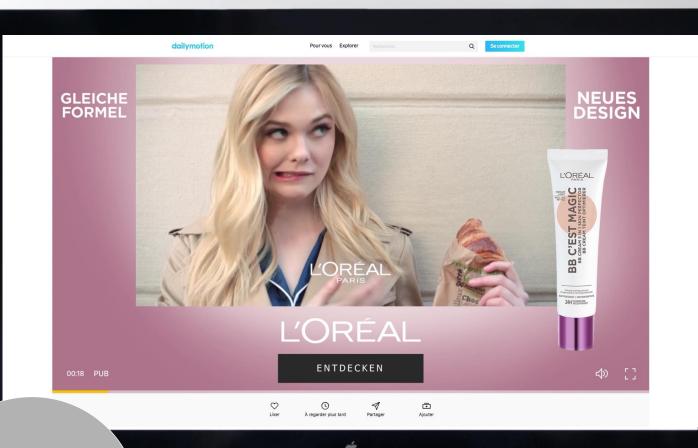






4.1 M. unique viewers/ month

80% completion rate



86% viewability

Individual special ads like e.g. Dressed Pre-Rolls

dailymotion 27

#### **GOLDBACH**

# **SPECIAL ADS ON DAILYMOTION.COM**FORMATS OF HIGH ATTENTION

- 60-80% average completion rate for pre- and mid-rolls
- Objective: eye-catching appearance and increase of brand awareness
- Large selection of special ads:
  - Vertical Vue pre-roll
  - Fast Impact pre-roll
  - Ad Recall pre-roll

...and many more!













# **PRICE LIST 2022**

| INSTREAM VIDEO CLASSIC* |     |                           |           |
|-------------------------|-----|---------------------------|-----------|
| Medium                  |     | Ad Format                 | Gross CPM |
| ONLINE VIDEO            | RoS | PreMidRolls (up to 30sec) | 100 €     |
|                         | RoN | PreMidRolls (up to 30sec) | 75€       |
|                         | RoS | PreMidRolls (up to 10sec) | 90€       |
|                         | RoN | PreMidRolls (up to 10sec) | 65€       |
| CTV                     | RoS |                           | 110€      |
|                         | RoN |                           | 105€      |

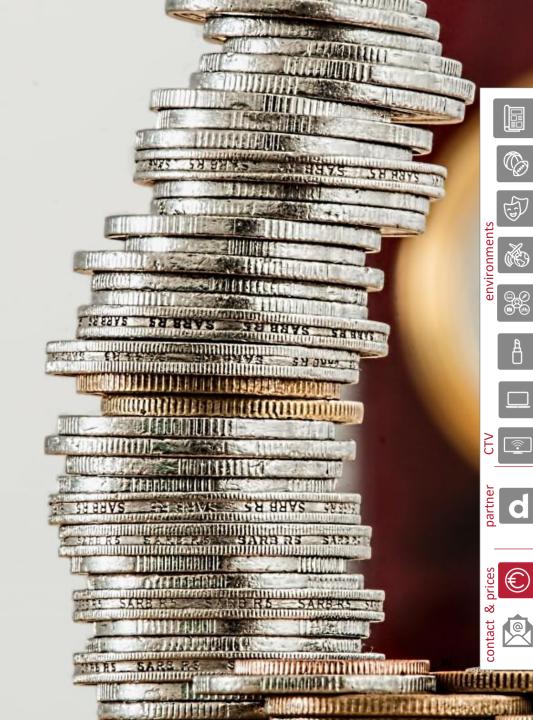
\*Minimum sales: 10.000€ Net2

| INSTREAM VIDEO SPECIAL** |   |                          |           |
|--------------------------|---|--------------------------|-----------|
| Medium                   |   | Werbeform                | Gross CPM |
| ONLINE VIDEO             | RoS - Dailymotion                       | Fast Impact              |           |
|                          |   | Dressed                  |           |
|                          |   | Costum Seekbar           | 100.6     |
|                          |   | Hotspots                 | 120 €     |
|                          |   | Microsite                |           |
|                          |   | Slider (all up to 30sec) |           |
|                          | **Minimum sales: 20.000€ Net2           |                          |           |
|                          | plus production costs - inclusive at 20 | 0.000€ Net2 or more      |           |

| Markups              |   |                  |
|----------------------|---|------------------|
| Targeting            |   | <b>Gross CPM</b> |
|                      | Desktop, Mobile, In-App                       | 5€               |
|                      | CTV   | 10 €             |
|                      | Costum Channel, Interests, Geotargeting, Time | 5€               |
| Spot length > 30 sec | each 5 seconds                                | 10 €             |

All prices plus VAT.

Please consider the general terms and conditions of Goldbach Germany GmbH.



#### **GOLDBACH**

# **TECHNICAL SPECIFICATIONS FOR SPOT DELIVERY**

| Ad                 | In-/Out Stream Video: Pre-/Mid-/Post-Roll   |
|--------------------|---|
| Format             | .flv, .mpg, mp4, .mov, .wmv   |
| Aspect ratio       | 4:3 or 16:9   |
| Length             | Max. 120 sec.; recommended max. 30 sec.   |
| Frame rate         | 24+ / sec.  |
| File size          | <200mb  |
| Click-Thru URL     | Video has to be clickable. When sending the data within the redirects, the redirects have to be secure capable (https). |
| 3rd Party Tracking | Tracking tags are accepted by all 3rd parties   |
| Contact            | hubert.hattowski@goldbach.com   |























# **YOUR CONTACT PERSONS**



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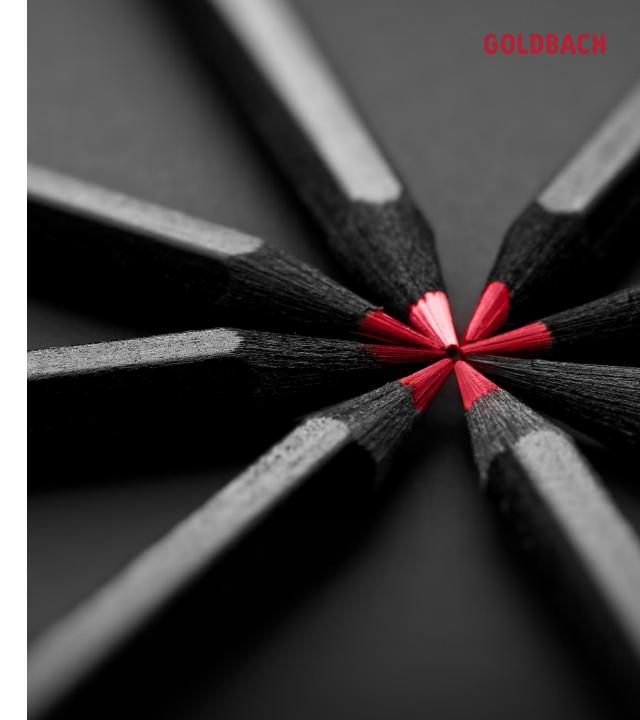


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